**2016 BY THE NUMBERS**

- **628 families** receiving tax prep assistance
- **99% average occupancy rate**
- **$1.42 million in returns** back to taxpayers and into the local economy
- **211 borrowers counseled** on alleviating student loan debt
- **35 families** participating in our Pre-K Initiative to strengthen families by fostering the parent-child bond, increasing social connections, and preparing children for school
- **863 households educated** at our first-time homebuyers workshop
- **167 became new home owners**
- **1,713 families** with back-to-school supplies, Thanksgiving turkeys, holiday gifts for children

**2016 BY THE STORIES**

Director of Community Engagement Robert Torres was recognized for his outstanding work at Urban Edge this year by the Massachusetts Association of Community Development Corporations (MACDC), who awarded him the Rising Star Award in November 2016. The Rising Star Award is presented each year to up to three CDC employees under 40 who have demonstrated excellent innovation, leadership, and achievement.

Urban Edge was honored in August with the William L. Boyan Award from the Boston Children’s Hospital Board of Trustees. The award, named in honor of longtime trustee William L. Boyan, grants $50,000 annually to a community organization, health center, or Boston school for their work and commitment to the children and families of Boston. Recognized for our Family Financial Capability Program, Urban Edge has a nearly 10-year history of providing integrated financial support services, including budgeting, public benefit access assistance, and long-term financial planning, to more than 100 low- and moderate-income families living in our portfolio of affordable housing.

Helen came to Dorchester from Vietnam in 1991 to start a new life in the United States. She was determined to succeed and began working in medical records at the Upham’s Corner Health Center, where she has been for the past 14 years. A single mother with a 12-year-old daughter, Helen began working with Urban Edge’s Eva Osorio in September 2014 to achieve her dream of buying a home. The chemistry between Helen and Eva was immediate, and together, they improved Helen’s credit score so she could qualify for the best mortgages at the lowest interest rates. After qualifying for a mortgage, Helen and Eva began to search for a home. They looked at more than 30 homes and put in bids for five, but each time Helen was outbid. The two were growing concerned, as Helen had lost her permanent living arrangement and was moving with her daughter from place to place. Finally, the Urban Edge team connected with officials from Easton, a town 30 minutes outside of Boston with a first-class school system. Easton has a special program in which qualified first-time homebuyers like Helen are offered assistance toward a down payment. Helen and Eva bid on a home in Easton, and this time, their offer was accepted. With Helen’s savings and the help from the town, she was able to buy a single-family home at a price and with a mortgage she can afford. She and her daughter moved into their new home in November 2016.
FINANCIALS
Unrestricted operating results for the year ended December 31, 2016 (Unaudited)

REVENUE
$5,100,469

- $1,908,232 PROJECT MANAGEMENT AND DEVELOPER FEES
- $220,682 OFFICE OPERATIONS
- $1,997,740 GRANTS AND CONTRIBUTIONS
- $226,278 OTHER
- $1,086,719 PROGRAM SERVICE FEES
- $107,778 INTEREST AND OTHER

EXPENSES
$4,569,942

- $2,625,258 PERSONNEL COSTS
- $93,485 EVENTS AND MEETINGS
- $422,406 CONSULTING AND PROFESSIONAL FEES
- $691,754 PROGRAM EXPENSES
- $290,079 OCCUPANCY
- $290,079 CONSULTING AND PROFESSIONAL FEES
- $226,278 OTHER
- $1,086,719 PROGRAM SERVICE FEES
- $107,778 INTEREST AND OTHER

Urban Edge is dedicated to strengthening communities and families. Together, we build affordable housing and vibrant, prosperous neighborhoods.